

Comparing Acumatica vs Oracle NetSuite

Here's how they compare:

Functionality	Acumatica	Oracle NetSuite
True cloud (built for cloud)	+	+
True mobility (supports all devices with no special apps)	+	+
Full function ERP	+	+
Full relational database export	+	-
Customization using industry standard tools	+	-
Upgrade on your schedule	+	-
Flexible licensing options (subscription and perpetual)	+	-
Multiple deployment options (cloud, on premise, hybrid)	+	-
Scale as you grow	+	+
Lower Total Cost of Ownership (TCO)	+	-

Buying a new ERP system is a major decision that will affect your business for many years. If you've done your research, you've probably found conflicting information. For many businesses, the decision comes down to deciding between Oracle NetSuite and Acumatica. Which one do you choose? After all:

- Both Acumatica and Oracle NetSuite offer cloud-based SaaS ERP applications
- Both integrate ERP, CRM, eCommerce, and BI
- Both support a variety of vertical industries, from retail to distribution to manufacturing

Significant Differentiators between Acumatica and Oracle NetSuite

Full relational database export: Oracle NetSuite users cannot directly export their data in a relational format, making it difficult and costly to migrate their data. Acumatica will never hold your data hostage – both our built-in automated backup service plus our snapshot feature allow you to have a fully relational copy of your data at any time.

Customizations using industry standard tools: Both products are highly configurable, but Acumatica is built using industry standard C# and .NET. Oracle NetSuite uses proprietary development tools, making customizations more difficult.

Upgrade on your schedule: To support their required multi-tenant model, Oracle NetSuite limits when users can choose to update their software. Acumatica provides users the option to upgrade at any time they choose; Oracle NetSuite charges users for this option.

Flexible licensing options: Every company is different, and some prefer a depreciable capital expense versus an ongoing operating expense. Both products are available through subscription licensing, but Acumatica also offers perpetual licensing. Check Acumatica ERP Pricing.

Multiple deployment options (cloud, on premises, hybrid): While both products are available in the cloud, Acumatica also supports on premises and hybrid deployments for companies that want to keep sensitive data in-house.

TCO: Both products charge by computing resources consumed, but Oracle NetSuite also charges per user. These costs increase as your company grows, increasing your total cost of ownership over time.

Contact us to learn more!

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