

**Economic Nexus Standard for Sales and Use Tax**

As of 7/10/2019

State	Economic Nexus Standard	Notes	Sales Threshold	Transaction Threshold
Alaska	NA	No statewide sales tax		
Alabama	Yes	Effective 10/1/2018. Must meet threshold and conduct one or more of the activities described in Section 40-23-68, code of Alabama 1975. Threshold based on previous calendar year's sales. Qualifying remote sellers may elect to collect a flat 8% AL sales tax.	\$ 250,000	
Arkansas	Yes	Effective 7/1/2019. Thresholds based on aggregate sales in current or previous calendar year	\$ 100,000	200
Arizona 2019	Yes	Effective 9/30/2019. Thresholds based on aggregate sales in calendar year	\$ 200,000	
Arizona 2020	Yes	Effective 9/30/2019. Thresholds based on aggregate sales in calendar year	\$ 150,000	
Arizona 2021 and after	Yes	Effective 9/30/2019. Thresholds based on aggregate sales in calendar year	\$ 100,000	
California	Yes	Effective 4/1/2019. Thresholds based on current or previous calendar year. Note that thresholds apply to District Tax. If below threshold in District but over in CA, collect only state tax.	\$ 500,000	200
Colorado	Yes	Effective 12/1/2018. Thresholds based on previous or current calendar year.	\$ 100,000	
Connecticut to 6/30/2019	Yes	Effective 12/1/2018. Thresholds based on the 12-month period ending on the September 30th immediately preceding the monthly or quarterly period for which liability for tax is determined. <b>Must meet both sales and transaction thresholds.</b>	\$ 250,000	200
Connecticut starting 7/1/2019	Yes	Effective 7/1/2019. Thresholds based on gross receipts for the 12-month period ending on the September 30th immediately preceding the monthly or quarterly period for which liability for tax is determined. <b>Must meet both sales and transaction thresholds.</b>	\$ 100,000	200
District of Columbia	Yes	Effective 1/1/2019. Threshold based on current or previous calendar year.	\$ 100,000	200
Delaware	NA	No statewide sales tax		
Florida	No			
Georgia to 12/31/19	Yes	Effective 1/1/2019. May elect to collect GA sales tax or elect to follow alternative notice reporting requirements. Thresholds based on the previous or current calendar year.	\$ 250,000	200
Georgia starting 1/1/2020	Yes	Effective 1/1/2020 the threshold was reduced to \$100,000 and the option to notify buyers rather than collect tax is eliminated	\$ 100,000	200
Hawaii	Yes	Effective 7/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Idaho	Yes	Effective 6/1/2019. Thresholds based on the previous or current calendar year. For state tax only, not required for local taxes	\$ 100,000	
Illinois	Yes	Effective 10/1/2018. Thresholds based on the previous 12-month period and should be determined on a quarterly basis.	\$ 100,000	200
Indiana	Yes	Effective 10/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Iowa	Yes	Effective 1/1/2019. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Kansas	No			
Kentucky	Yes	Effective 7/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Louisiana	Yes	Effective 1/1/2019. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Maine	Yes	Effective 7/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Maryland	Yes	Effective 10/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Massachusetts	Yes	Effective 7/1/2017, but MA law is being challenged in court. Thresholds based on the previous calendar year. <b>Must meet both sales and transaction thresholds.</b>	\$ 500,000	100
Michigan	Yes	Effective 10/1/2018. Thresholds based on the previous calendar year and should be determined on a calendar year basis.	\$ 100,000	200
Minnesota	Yes	Effective 10/1/2018. Threshold based on previous 12-month period ending on the last day of the most recent calendar quarter.	\$ 10,000	
Minnesota	Yes	Effective 10/1/2019. Threshold based on retail sales previous 12-month period ending on the last day of the most recent calendar quarter.	\$ 100,000	200
Mississippi	Yes	Effective 9/1/2018. Threshold based on the immediately preceding 12-month period.	\$ 250,000	
Missouri	No			
Montana	NA	No statewide sales tax		
Nebraska	Yes	Effective 1/1/2019. Thresholds enforced prospectively and determined annually.	\$ 100,000	200
Nevada	Yes	Effective 10/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
New Jersey	Yes	Effective 11/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
New Hampshire	NA	No statewide sales tax		
New Mexico	Yes	Effective 7/1/2019. Threshold based on gross receipts for the previous calendar year	\$ 100,000	
New York to 6/30/2019	Yes	Effective 6/21/2018. Threshold based on immediate four sales tax quarters ending on Feb. 28th, May 31st, Aug 31st and Nov 30. <b>Must meet both sales and transaction thresholds.</b>	\$ 300,000	100
New York starting 7/1/2019	Yes	Effective 7/1/2019. Threshold based on immediate four sales tax quarters ending on Feb. 28th, May 31st, Aug 31st and Nov 30. <b>Must meet both sales and transaction thresholds.</b>	\$ 500,000	100
North Carolina	Yes	Effective 11/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
North Dakota	Yes	Effective 10/1/2018. Thresholds based on the earlier of the following calendar year or 60 days after meeting the \$100,000 threshold.	\$ 100,000	
Ohio	Yes	Effective 1/1/2018. Economic nexus in OH if in-state software (i.e. software stored in OH, which could include cookies) used to sell or lease; or provides or enters into agreement to provide a content distribution network in OH. Thresholds based on the previous or current calendar year.	\$ 500,000	
Oklahoma to 10/31/2019	Yes	Effective 7/1/2018. Election to either collect OK sales tax or elect to follow alternative notice reporting requirements. \$10,000 threshold based on the immediately preceding 12-month period.	\$ 100,000	
Oklahoma starting 11/1/2019	Yes	Effective 11/1/2019 \$100,000 threshold based on preceding or current calendar year.	\$ 100,000	
Oregon	NA	No statewide sales tax		
Pennsylvania	Yes	Effective 7/1/2019. If threshold was met in calendar 2018, collection must begin by 7/1/2019. If threshold is met in calendar 2019 and later. Sales tax collection must begin on next April 1st and continue for 12 months.	\$ 100,000	
Rhode Island	Yes	Effective 8/17/2017. Election to either collect RI sales tax or elect to follow alternative notice reporting requirements. Thresholds based on the previous calendar year.	\$ 100,000	200
South Carolina	Yes	Effective 11/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	
South Dakota	Yes	Effective 11/1/2018. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Tennessee	Yes	Effective 7/1/2018. Threshold based on the immediately preceding 12-month period.	\$ 500,000	
Texas	Yes	Effective 10/1/2019. Threshold is preceding 12 calendar months. Initial 7/1/18 to 6/30/19	\$ 500,000	
Utah	Yes	Effective 1/1/2019. Thresholds based on the previous or current calendar year.	\$ 100,000	200
Vermont	Yes	Effective 7/1/2018. Thresholds based on the 12-month period preceding the monthly period with respect to which that person's liability for tax is determined.	\$ 100,000	200
Virginia	Yes	Effective 7/1/2019. Thresholds based on the previous or current tax year.	\$ 100,000	200
Washington	Yes	Effective 10/1/2018. Thresholds based on the previous or current tax year.	\$ 100,000	
West Virginia	Yes	Effective 1/1/2019. Thresholds based on previous calendar year.	\$ 100,000	200
Wisconsin	Yes	Effective 10/1/2018. Thresholds based on annual sales made into Wisconsin.	\$ 100,000	200
Wyoming	Yes	Effective 2/1/2019. Thresholds based on the previous or current calendar year.	\$ 100,000	200

**Notice and Reporting Requirements\***

State	Notice and Reporting Requirement	Notes	Sales Threshold
Colorado	Yes	Effective 7/1/2017, but note requirement to collect CO sales tax above.	\$ 100,000
Connecticut	Yes	Effective 12/1/2018. Reporting requirement for "referrers". Threshold is for prior 12 months.	\$ 125,000
Georgia	Yes	Effective 1/1/2019 to 12/31/2019. Allows the option to collect and remit GA sales tax as an alternative.	\$ 250,000
Georgia	Yes	Effective 1/1/2020. Allows the option to collect and remit GA sales tax as an alternative.	\$ 100,000
Louisiana	Yes	Effective 7/1/2017	\$ 50,000
Oklahoma	Yes	Effective 7/1/2018 to 11/1/2019. Allows for election to collect and remit OK sales tax as an alternative to OK notice and reporting requirements.	\$ 10,000
Pennsylvania	Yes	Effective 2/1/2018. Allows for election to collect and remit PA sales tax as an alternative to PA notice and reporting requirements.	greater than \$10,000 less than \$100,000
Rhode Island	Yes	Effective 8/17/2017 to 9/30/2019. Allows the option to collect and remit RI sales tax as an alternative to RI notice and reporting requirements.	\$ 100,000
South Dakota	Yes	Effective 7/1/2011.	\$ 100,000
Tennessee	Yes	Effective 3/26/2012.	\$ 100,000
Vermont	Yes	Effective 7/1/2017.	\$ 100,000

\*Notice and reporting requirements may include

1. Statements on website, catalogs, invoices, etc. declaring that seller is not charging sales tax and that the purchaser may owe use tax to the state
2. Annually sending a summary to each customer located in the notification state showing purchases made by that customer during the year
3. Annually sending a summary to the notification state showing each in state customer's purchases during the year

Note that some of the states have had this requirement on the books for a number of years, but have not been enforcing the reporting requirement. Also, if State's sales taxes are being collect, then no need to follow these guidelines.